



Blount Partnership

Chamber of Commerce

Benefits & Services Brochure



201 S. Washington St.
Maryville, TN 37804
865.983.2241 | www.BlountChamber.com



Chamber of Commerce Membership



Blount Partnership
Chamber of Commerce

Thank you for your interest in joining the Blount County Chamber of Commerce. We are more than just simple “get-togethers.” Your investment fuels our work to build a sustainable community where businesses thrive. The Chamber works in the best interest of all its members and the community it serves. As a member you’ll receive the benefits so many others like you are receiving every day. Those include:

{ CONNECTIONS }

The Chamber connects you with the people and information you need to thrive and be successful. You have access to more business professionals at our events than you could ever reach by yourself.

Anniversary Celebration	Taste of Blount
Quarterly Mixers	Chamber Socials
Pigs & Politics	Best of Blount
Monthly Coffee Club	Primetime

{ ADVOCATION }

We know your time is valuable. Even when you can’t be there, we advocate for your business interests and the interests of all of our local business community. With your membership you receive:

- ▶ Staff working every day to make a better business climate; to attend meetings, so you don’t have to; and to answer your local government questions.
- ▶ Access to transportation and public policy briefings.
- ▶ Successful advocacy on issues important to our business community.
- ▶ Monitor the regulatory environment
- ▶ Build and maintain infrastructure
- ▶ Increase business community influence, so we can all get more done.

{ BUILDING SMALL BUSINESS }

Small business is the backbone of the U.S. economy and this is no different in Blount County. Ninety percent of our members are our small business partners. To assist you and other small businesses, the chamber is host to a variety of programs aimed at building business, such as:

- ▶ Small Business Saturday, Women in Business, Human Resources Seminars
- ▶ Seminars and learning opportunities such as Supervisor’s Training, Glenn Shepard HR Seminar, Soft Skills, Constant Contact Email Marketing, social media, starting a business, exporting and one-on-one business counseling.
- ▶ Meeting space rental and online job board (www.BlountAreaJobs.com)

{ GROWTH }

Every thriving community is about growing. Whether its recruiting new business, keeping existing industry, bringing in more tourists or group travel to the area, more growth means a more robust economy. The better the economy does, the better you and your family will do. The Chamber partners with the Economic Development Board and the Smoky Mountain Tourism Development Authority to work in these areas.

- ▶ Bringing more tourists to the area. On an average day, visitors to Blount County spend more than \$906,000 dollars in food, transportation, lodging, retail, entertainment and recreation.
- ▶ It’s in our community’s best interest to recruit more industry and retain our existing companies. Since 2010, over 4,000 new jobs have been created with \$1.5 billion in capital investment made in Blount County. This means more disposable income circulating in Blount County which flows down to all businesses.



{ THINK LOCAL FIRST }

The Blount Partnership uses an intensive shop local marketing effort in Blount County with its “Think Local First” program. The Chamber uses this program to encourage the community to shop locally in Blount County for goods and services rather than go to other areas.

Ask to have the logo, which utilizes the iconic clock tower on top of the Blount County courthouse with sun rays behind it, to be emailed to you.

Chamber Board of Directors



Joe Tipton, Chair
Twin City Dealerships

Chair Joe Tipton, Twin City Dealerships
 Chair-Elect Bob Booker, DENSO
 Chair-Chamber Foundation Dave Bennett, Cherokee Millwright

Directors

Board Member at Large Vanessa Sparks, Blount County Habitat for Humanity
 Board Member at Large Bob Booker, DENSO
 VIP Chair Connie Huffman, Blount Memorial Hospital
 VIP Chair-Elect Renee Taylor, CBI

Division Directors

Auto Sales & Services/Trans. & Petroleum Joe Tipton, Twin City Dealerships
 Government & Public Utilities Al Scott, S. Blount County Utility Dist.
 Const., Building Trades & Suppliers Chris Soro, C2RL, Inc. Engineers
 Finance & Professional Mike Zorio, Pinnacle Financial Partners
 Hotel/Accommodations, Restaurants & Rec. Chad Rochelle, Dogwood Cabins
 Individuals/Non-Profits Bill Kilgore, Individual Member
 Manufacturers, Wholesalers & Agriculture David Lazar, Arconic Inc.
 Retail/Service, Real Estate/Insurance Drew Miles, Farmers Insurance Group
 One Year Director David Shanks, Shanks & Associates

Ex-Officio Members

Chair, Economic Development Board Fred Lawson
 Chair, Smoky Mountain Tourism Development Authority Tim Seay, Century 21 Smoky Mountain Realty
 Legal Counsel Matt Haralson, Kizer & Black, Attorneys
 Blount County Ed Mitchell, County Mayor
 Alcoa City Mark L. Johnson, City Manager
 Maryville City Greg McClain, City Manager

Blount Partnership Staff



Bryan Daniels
President/CEO

President/CEO Bryan Daniels
 Vice President Tammi Ford
 Director of Accounting & Human Resources Bruce Kerr
 Director of Tourism Kim Mitchell
 Director of Communications Jeff Muir
 Director of Economic & Workforce Development Rachel Buchanan
 Membership Sales Rachel Coffman
 Executive Administrative Assistant Brenda Farner
 Accounting & HR Administrative Assistant Ann Watson
 Administrative Assistant Deborah Nye
 Administrative Assistant Amy Lawson
 Administrative Assistant Claire Carter
 Administrative Assistant Kasey Ferguson
 Administrative Assistant Ashlee Davis
 Facilities Maintenance Robert Galyon
 Townsend Welcome Center Hosts Fred Weiser, Mark Snyder, Karen Wade

865.983.2241 | 201 S. Washington St., Maryville, TN 37804
 infodesk@blountpartnership.com

The Blount Partnership

Est. January 25, 1920

5-Star Accredited by U.S. Chamber of Commerce



Blount Partnership

What is the Blount Partnership?

The Blount Partnership is a cooperative effort between the county's key development organizations: Blount County Chamber of Commerce, Blount County Economic Development Board and Smoky Mountain Tourism Authority. The Partnership has received national recognition for its innovation and effectiveness. It has also helped create 4,000 jobs and bring in \$1.5 billion in capital investment over the last six years.

Although each of these organizations has a different focus, all share in the goal of bringing increased prosperity and quality of life to Blount County. And all understand the value of the synergies which can be created by working together and with other governmental agencies to achieve this common objective.

Each of the organizations in the Blount Partnership maintains its own identity and operates on a separate budget. But, for greater efficiency, all share professional staff, administrative support, information and technology resources and facilities.

What Does the Partnership Do For You?

The possibilities are virtually limitless. The Blount Partnership brings in companies which could provide you with a career. It brings millions of dollars in payroll to the area by encouraging tourism and offering enjoyable special events which highlight the talents of local artists, craftspeople, and musicians.

The Partnership creates opportunities for area people, provides crucial support services that help assure the success of businesses, and capitalizes on our incomparable local assets. It draws hundreds of millions of dollars into the area, creates thousands of jobs and enhances our superior quality of life.

It does all that – and much more – because the Blount Partnership's independent member organizations accomplish their goals more efficiently by working together and sharing resources. Achieving more together than they could ever hope to alone.

What Does The Partnership Do For Blount County?

- ▶ Saves money for taxpayers and business community
- ▶ Immediate response to community and economic development needs and opportunities
- ▶ Reduces administrative, operational and organizational expenses
- ▶ Eliminates duplication of effort
- ▶ Builds consensus, reduces competition and turf barriers
- ▶ Improves communication and cooperation in the community
- ▶ Provides centralized location for new and existing business services
- ▶ Provides a one-stop information center for visitors and new county residents

The Blount County Chamber of Commerce

The nationally accredited Five-Star Chamber supports the county's existing businesses, recruits new business and industry, supports community development, enhances the quality of life in Blount County and fosters a productive relationship between the business and government communities. The voice of the business community, active here since 1920, is fully supported by the Chamber membership.

The Economic Development Board

The Economic Development Board works with the Chamber, local government and regional/state economic agencies to bring new industry to the area. The board's efforts are global in scope, and attract national and international organizations. As an arm of county and city government, the board is jointly funded by the county and the cities of Alcoa and Maryville.

Smoky Mountain Tourism Development Authority

The Smoky Mountain Tourism Development Authority's efforts are directed toward attracting tourism business to the area, providing authentic experiences for the traveling public and being a good neighbor to Great Smoky Mountains National Park. Through the operation of welcome centers, SMTDA informs tourists of accommodations and attractions and works with local businesses, travel writers, travel agents and tour operators. As an arm of county government, the SMTDA is wholly funded by the county's hotel/motel tax.

Membership Benefits

What do I get with my membership?

As part of your membership, you are afforded a vast number of benefits to assist with all facets of business operations. Please take time to review the list.

Just by joining, your business is automatically:

- Listed on www.BlountChamber.com
- Listed in Basically Blount, the Chamber's lifestyle magazine
- Listed in *The Daily Times* ChamberTimes tab
- Pushed out via social media announcing your membership
- Get promoted through The Dialogue, a new member question-answer piece published in the newsletter
- *Membership fee is 85% tax deductible*

In addition, you can use the website to post your events and news while offering deals and coupons to customers. You can have brochures and/or business cards posted in the Chamber lobby and your business will be on top of the referral list. Find out more at www.blountchamber.com/membership/benefits/

Be sure to like or follow
Blount Chamber on:



{ CONNECTIONS }

Afternoon Mixers

Another networking opportunity is the afternoon mixers which are held quarterly. These events are a great way to wind down at a Chamber member's place of business. Check the calendar in the back for dates and locations.

Coffee Club

Networking at the monthly Coffee Club is a great way to start your day. It is held at a Chamber member's place of business the fourth Thursday each month. Check the calendar in the back for dates and locations.

Networking Training Classes

Have you been nervous about how to network and meet new people? The Chamber offers regularly scheduled networking training classes with Raeus Jae Cannon to help you build relationships by learning common sense tips and techniques to use. Check the calendar in the back for dates and locations.

Primetime

This is your best opportunity to meet many Chamber members from all sectors of the community in one location.

Come network and meet new people in the business community! Join over 300 business representatives at the largest networking event in Blount County on Aug. 22 at Second Harvest Food Bank. There will be food, drinks, music, games and prizes.



REO Networking Communities and Referral Groups

All Blount Chamber members who join REO (Referral Exchange Organization) get their second month of membership free, a \$39 value! REO promotes business growth through Networking Communities. REO members don't just pass referrals, they make connections! www.reomeetings.com



Blount Partnership App

Use the free Blount Partnership app to access news and navigate the Blount Chamber economic development information, member business directory and upcoming area events for Blount County with the calendar. The app also links you to the Blount Partnership websites and social media pages.

Type in **Blount Partnership** on your mobile device's app store to begin your download.



Membership Benefits

{ MARKETING }

Save Local Now



Chamber members can use Save Local Now to create, manage, and analyze their very own digital marketing campaigns. Bundled together on one single platform, Save Local Now includes live business listings, deal and event publishing, email

marketing, iPhone and Android apps, social media sharing, SEO, and real-time analytics. For consumers, Save Local Now (maryville.savelocalnow.com) is a website and an iPhone and Android app that gives people access to exclusive offers from their favorite businesses. Locals and tourists alike can use Save Local Now to access deals, events, and savings where they shop, eat and play. Check it out at maryville.savelocalnow.com

Member-to-Member Promotional Program

The Blount County Chamber of Commerce presents a Member-to-Member Promotional Program which offers you and your company the opportunity to market your products and services to the membership.



Here's how it works:

1. Submit a PDF of a service, product or discount you'd like to offer to the Chamber membership to jmuir@blountpartnership.com. Be sure to include an expiration date.
2. An email with all the promotions will be sent out on the final Monday of every month to our member database.
3. Promotions will be posted on www.blountchamber.com/membership/member-to-member-promotional-program/

The Daily Times Ad



New members receive one 3"x5" (3 columns wide by 5 inches deep, 15" total) full-color ad to run on new mem-

ber's choice of Tuesday, Wednesday or Thursday. Value is \$375 at regular price. Contact Evelyn Sandlin at evelyn.sandlin@thedailytimes.com or 865.981.1152

Small Business Saturday

Use the Blount County Chamber of Commerce as an extension to your PR/Marketing strategy. Let us share with the community via social media, news and email leading up to Small Business Saturday on Nov. 25.



{ RESOURCES }

A-Z Office Resource, Inc.

Members enjoy discounts and special pricing on all office supplies and facility products. Services include online ordering loaded with your discount pricing; price guarantees in specific product areas; no minimum order requirement; next day free delivery; a dedicated account manager; and a rewards program. Contact Jill England at 865.250.3934 or register online at chamber.azorinc.com.



Blount Area Job Board

Post your job openings online at www.BlountAreaJobs.com at a low cost to members and serves as a great way to match local employers with job seekers.

Blount Partnership Rx Card



Offer your employees the opportunity to receive discounts on prescription drugs and other health care services, regardless of any health insurance program you offer. The card is free and there is no enrollment. Simply create and print your Prescription Drug Card and receive savings of up to 75% (discounts average roughly 30%) at more than 56,000 national and regional pharmacies. This card can be used as your primary plan and/or it can be used on prescriptions not covered by your insurance plan.

Business Advocacy and Governmental Issues

The Chamber acts as your business advocate before local, state and federal governments by helping you stay informed on issues and how they may affect your business.

Business Counseling & Business Startup Seminar

Confidential business assistance from professionals is available. Find help for growing your business, developing business or marketing plans, creating a budget, or getting an analysis of your operation. Take advantage of seminars discussing the forms of business organization, tax requirements, business licenses, business planning and financing options with additional discussion about SBA loan qualifications. Check calendar on back of brochure for seminar schedule and registration information.



Business Labels & Email

Target your marketing efforts with custom Chamber mailing labels. Ready-to-use labels sorted by zip code. For \$200, take advantage of reaching membership with direct email.

Membership Benefits

Chamber Lobby Display

Expand your product visibility by displaying it in the Chamber lobby for \$300 per month.

Constant Contact Email Marketing & Seminars



Constant Contact

Begin using Constant Contact and earn savings up to 25% to enhance marketing efforts. This effective tool keeps up with business trends and best practices when it comes to email marketing, surveys and event promotion. Also take advantage of free Constant Contact seminars. Check calendar on back of brochure for seminar schedule and registration information.

Digital Services by Slamdot.com

Take your digital presence to new heights with Slamdot. Your new membership gives you access to a free digital marketing strategy audit and 20% off Slamdot's digital marketing services. Your digital presence is more than just your website. To grow your business through the internet, you need a comprehensive digital marketing strategy incorporating social media and search engine marketing, along with optimizations to your website. Get started today by emailing sales@slamdot.com or call 865.238.5600



Fleet Fuel Cards

The Blount Partnership is proud to join up with Shell and ExxonMobil in offering fleet fuel cards to its members to help manage fuel costs.



SHELL: Earn up to 10 cents off per gallon on Shell fuel purchases the first year from account open date of your Shell Fleet Plus account. Call John Lowe at 865.982.2192 to enroll.

EXXONMOBIL: Save 10¢ per gallon during the first six months and then 6¢ after that. Choose between the ExxonMobil Business Fleet card and the ExxonMobil Fleet National card, with acceptance at more than 90% of U.S. retail fueling locations. Call Barry Nelson at 404.545.5304 to enroll.



Free Business Cards from 42nd Street Design



Attend a free 30-minute marketing evaluation with 42nd Street Design and receive 250

free business cards. The evaluation includes website audit, overview of social media strategies, tips about effect Google marketing, advice on top 10 free directories. Call 865.382.7007 or mail@42sd.com

Grand Openings & Ribbon Cuttings

The Chamber offers assistance in grand openings/ribbon cuttings by sending out notification to its members about your event, providing ceremonial scissors and ribbon, taking photos and video, posting event on social media and providing a large cake from Walmart. Cost is \$175 for Business Level members and \$100 for non-profits.

Group Transportation Services (GTS)

Group Transportation Services (GTS) is the one stop source for all of your transportation needs over 150 pounds. The modes we manage include less-than-truckload, truckload, air, international, parcel and expedite. Our extensive carrier network gives us the bargaining power to provide custom, cost-efficient transportation solutions. Blount Chamber Members save an average of 10-35% on shipping annually. Call 800.689.6255 x209 or visit www.onestopshipping.com/bp



Information Updates

Receive valuable information on issues impacting your business from sources available through the Chamber.

Job Fair



Looking for new employees? Take advantage of our annual job fair which draws employers and job seekers from the surrounding area for one day to fill open positions. Sponsor or participate

on April 21. Check the sponsorship section in back of the brochure for more details.

Meeting Space Availability

Members have access to three meeting spaces located at the Chamber building.

Board Room 1:

The capacity for the main board room is 60 people. The rental fee for this room is \$100 for four hours or less and \$200 for all day.

Board Room 2:

A secondary board room accommodates 15 people. The rental fee for this room is \$75 for four hours or less and \$150 for all day.

Covered Courtyard/Garden Spot: Take advantage of the covered outdoor courtyard that can accommodate 100. Please check with the Chamber for rental rate.

For additional businesses that offer meeting spaces, please check www.BlountChamber.com



Membership Benefits

Notary Public

Legalize your documents with the Chamber's complimentary notary service.

Targeting Newcomers

For a \$180 annual fee, receive bi-monthly lists of those who have requested relocation information. For \$350 for six months, let us do the work for you by including your marketing materials in newcomer packets.

U.S. Chamber Federation

Through our partnership with the U.S. Chamber of Commerce, our small business members enjoy resources, information, advocacy, and savings.



RESOURCES

- Business Toolkits: Browse thousands of pages of how to advice and information on topics ranging from healthcare to taxes. www.uschamber.com/issues
- Custom Legal Documents: Complimentary Rocket Lawyer membership includes access to up to 500 customizable legal documents. go.rocketlawyer.com/US-Chamber-Welcome.html
- U.S. Chamber Web Stickers: Demonstrate your commitment to your community and free enterprise by adding a U.S. Chamber Web Sticker to your website. www.uschamber.com/member/webstickers
- Community: Access the world's largest business federation and connect with the 300,000 businesses the Chamber represents, 96% of which are small businesses. www.uschamber.com/about-us/about-the-us-chamber/community

INFORMATION

- Free Enterprise Weekly and Quarterly Publications: The Chamber's weekly e-publication and quarterly magazine features economic analysis, tips for running your business, legislative updates, small business profiles, and more. www.freeenterprise.com
- Daily News: A line-up of the day's most important business headlines delivered to your inbox every morning.
- U.S. Chamber Blog: The go-to source for news, opinions, and in-depth analyses on the latest regulations and policies and their impact on the business community. www.uschamber.com/blog

ADVOCACY

- Take Action/Issue Alerts: Get involved in the fight to protect progrowth policies by joining our action network. Receive timely alerts on the biggest national issues impacting the business community. www.friendsoftheuschamber.com
- Voting Resources: During election cycles, the Chamber provides all of the information you need to be an active participant at the polls. www.voteforjobs.com

SAVINGS

Affinity Partner Savings: Tools to save your business money and the solutions to help you run it more efficiently.

- FedEx: Save up to 70% on FedEx services, including shipping, office, and freight. www.uschamber.com/fedex
- Sam's Club: Receive an exclusive \$25 offer when you join as a Business Plus Member. www.uschamber.com/samsclub

{ EDUCATION }

Seminars and Briefings

Set aside time on your schedule for the many seminars and local legislative briefings offered throughout the year. Topics include social media marketing, supervisor training, HR Focus Group, Glenn Shepard's managers seminar, email marketing, transportation updates and many more.

Check calendar on back of brochure for seminar schedule and registration information.

Soft Skills Workshops



Take your career to the next level with soft skill sessions. Soft skills are strengthened and developed over time, and are necessary

if you desire to climb the career ladder. For a complete listing of free workshops and registration form, log on at <http://www.blountchamber.com/community/soft-skills/>

- Friday, February 24, 2017 - Hiring Good Employees: Finding the best candidate for the job isn't always easy. Bad hiring choices can cost you time, money, and bottom-line results. Join us to learn effective strategies for finding, hiring, and onboarding quality staff. Registration begins Jan. 30
- Friday, March 24, 2017 - Motivation and Burnout: Do you see telltale signs of burnout at work? It is not uncommon, even for millennials under thirty, to experience burnout. Join us for tips and tricks to stay motivated, and to keep others motivated, while performing at your best. Registration begins Feb. 27
- Friday, April 28, 2017 - Time Management: You're busy, but how productive are you? Join us to learn effective strategies for managing your time and boosting your effectiveness at work. Registration begins March 27
- Friday, May 19, 2017 - Managing Change in the Workplace: While change can seem scary for some people, managing change well is what helps people grow in their work and stay relevant. Join us to explore effective strategies for selling and managing change at work. Registration begins May 1

Make sure you and your staff maximizes membership in the Chamber and gets connected with potential customers. Connect with others by joining a special interest group, volunteering for special events planning and/or receiving alerts & updates that could potentially impact your business. Not just for the business owner or Chamber representative, circulate this form to your staff and get them signed-up today.

Fax form to **(865) 984-1386** or complete online at www.blountchamber.com/membership/get-involved/

Name: _____ **Company:** _____

Phone: _____ **Email:** _____

Your Areas of Interest are ... (Check all that apply)

- | | | |
|---|--|---|
| <input type="checkbox"/> Chamber Ambassadors | <input type="checkbox"/> Primetime | Workforce Development |
| <input type="checkbox"/> Best of Blount Awards | <input type="checkbox"/> Scottish Festival and Games | <input type="checkbox"/> Advanced Manufacturing |
| <input type="checkbox"/> Community Health Initiative | <input type="checkbox"/> Taste of Blount | <input type="checkbox"/> STEM |
| <input type="checkbox"/> HR Focus Group/Supervisor’s Training | <input type="checkbox"/> Townsend Spring Festival | <input type="checkbox"/> Construction |
| <input type="checkbox"/> Job Fair | <input type="checkbox"/> Townsend Fall Festival | <input type="checkbox"/> Internet Technology |
| <input type="checkbox"/> Legislative Briefings | <input type="checkbox"/> Transportation Briefings | |
| <input type="checkbox"/> Pigs & Politics Legislative Day | <input type="checkbox"/> Women in Business | |

AMBASSADORS: Connect with fellow Chamber members and build business relationships with one-on-one personal calls to other members. Meets monthly.

BEST OF BLOUNT AWARDS: Participate in selecting Best of Blount award winners. The Best of Blount celebrates those individuals and businesses that give their time and resources to make this area an outstanding place to live and work in November.

COMMUNITY HEALTH INITIATIVE: Learn what the health needs of the citizens of our community and how to respond and coordinate resources to promote a healthy community.

ECONOMIC/WORKFORCE DEVELOPMENT: Work with education professionals and employers to identify key areas concerning workforce development and implement programs to better equip our community with a qualified workforce. Committees include:

- | | |
|------------------------|--------------|
| Advanced Manufacturing | STEM |
| Internet Technology | Construction |

HR FOCUS GROUP/SUPERVISOR’S TRAINING: Quarterly meetings to address HR issues in the workplace. Supervisor’s Training is an annual workshop held in the fall to update supervisors on new and important human resource issues.

JOB FAIR: Get in on the planning of a job fair for Blount County which includes highlighting the positions and companies hiring.

LEGISLATIVE BRIEFINGS: You will be invited to local, state, and federal briefings with our elected officials and regulators – held throughout the year. Additionally, you will receive timely information from our legislators and the www.BlountChamber.com

US & State Chambers that impact public policy and business regulations.

PIGS & POLITICS: Help plan and/or assist at the annual Pigs & Politics Legislative BBQ at Maryville College on Aug. 3. Planning meetings begin in April.

PRIMETIME: Assist in coordinating more than 400 Chamber members as they meet for an afternoon of networking, prizes, food and music.

SMOKY MOUNTAIN SCOTTISH FESTIVAL & GAMES: Volunteer at this annual event which takes place at Maryville College May 20-21. It’s East Tennessee’s premier celebration of Scottish culture and history.

TASTE OF BLOUNT: Help plan and/or assist the 16th Annual Taste of Blount Sept. 14 at the Theater in the Park. 20+ food vendors, music, judging & networking. Two to three planning meetings beginning in June.

TOWNSEND SPRING FESTIVAL: Volunteers for the 26th Annual Townsend Spring Festival to be held May 5-6. Two to three planning meetings beginning in February.

TOWNSEND FALL FESTIVAL & OLD TIMERS DAY: Volunteer for the 26th Annual Townsend Fall Festival and Old Timers Day on Sept. 22-23. Two to three planning meetings beginning in June.

TRANSPORTATION BRIEFINGS: Hear local community leaders and TDOT discuss current transportation projects. Meets spring, fall, and as needed.

WOMEN IN BUSINESS: Women share best practices and discuss issues relevant to work and home life. Meets bi-monthly.

Business Level - Tier 1

Annual Investment - \$350 (1-10 employees)

Total Value - \$1,300

An investment at the Business Level is designed for the new small business owner seeking to enhance visibility and grow business contacts at networking programs and event.

Business Networking / Relationship Building / Business Visibility / Business Resources

- ▶ Free digital marketing through Save Local Now (maryville.savelocalnow.com)
- ▶ New Members receive one free 3" x 5" ad (\$375 value) in *The Daily Times*
- ▶ New Members highlighted in Chamber newsletter and scrolling name on www.blountchamber.com
- ▶ New Members receive an invitation to a Chamber Social
- ▶ One voting representative/contact name & business category listed in Basically Blount and website
- ▶ Show your business credibility by using the Blount Chamber logo in your marketing efforts
- ▶ Proudly showcase your membership plaque and mylar sticker in your place of business
- ▶ Weekly email communication with timely information to help your business
- ▶ Opportunity to purchase member mailing labels and email marketing campaign
- ▶ Opportunity to participate in Chamber committees
- ▶ Invitations to over 20 networking events each year
- ▶ Promotion of your business news and events on Facebook, Twitter, online calendar and Save Local Now
- ▶ Invitation to Constant Contact seminar and free network training classes
- ▶ Inclusion of business cards/brochure in Chamber lobby
- ▶ Visitor and customer referrals both online and staff
- ▶ **85% tax deductible as a business expense**
- ▶ Save money by using the TN Prescription Drug Card, Fleet Fuel program, A-Z Office Supplies, Group Transportation Services
- ▶ Chamber members receive special pricing through Constant Contact email marketing
- ▶ Included on Blount Partnership app, download for free at your app store
- ▶ 50% discount on ribbon cuttings/ground breaking services

Partner Level - Tier 2

Annual Investment - \$750 (11-35 employees)

Total Value - \$2,430

An investment at the Partner Level is recommended for businesses that have established an identity and are recognized in the market place, yet seek additional opportunities to grow.

The Partner Level includes all of the benefits of the Business Level, PLUS these upgraded benefits.

Business Networking / Relationship Building / Business Visibility / Business Resources

- ▶ One additional category listing in the membership directory
- ▶ Two voting representatives/contact names listed in membership directory and www.blountchamber.com
- ▶ Ribbon cuttings / Grand Openings / Ground Breaking / Re-Grand Opening service
- ▶ Enhanced listing with logo on www.blountchamber.com
- ▶ Database of chamber members to mail house for one time use
- ▶ Access to one email campaign per year
- ▶ Complimentary Notary Service
- ▶ Bimonthly list of newcomers
- ▶ Two complimentary uses of the Chamber boardroom (upon availability)



"Being a member of the Blount County Chamber of Commerce has given me the opportunity to network with other local businesses and been a resource for the growth and development of my business. It helped me establish credibility in the community, and now, it gives me the direction on how to serve and give back to others."

~ Drew Miles, Farmers Insurance



The Volunteers in Progress (VIP) program is a partnership between the Blount County Chamber of Commerce and the Economic Development Board of Blount County. Our focus is all about Keeping Good Company. Simply put, this means Keep-

ing Good Company with one another and keeping the successful companies that we already have and assisting in their expansions. It means recruiting good quality companies on both a national and international level. And last, but certainly not least, it means showcasing your company by marketing your business to current and potential business clients – putting your company a level above the rest.

The VIP members make a vital commitment to the economic development efforts of our region through their additional investment. They help maintain and assist in the expansion efforts of companies already located in Blount County. VIP's help enable the Chamber and the Economic Development Board to recruit quality business and industry to our region.

Because of the special commitment of VIP members, we promise to keep you in good company by showcasing and promoting your business to existing and new business and industry to our area. Exclusive meetings of the VIP members are planned throughout the year. Opportunities are available for members to network, both in a professional setting and through social activities. These meetings are prime opportunities to discuss issues that have a direct impact on the future of our region and the business community.

VIP Membership Benefits

VIP Benefits for Tiers 3-9

- ▶ Special invitation to industry groundbreakings and grand openings
- ▶ Invitation to special events with industry leaders
- ▶ Company name printed on lobby and traveling banners
- ▶ Special recognition in Basically Blount, www.blountchamber.com & www.blountindustry.com
- ▶ Best of Blount Awards beverage tickets
- ▶ Primetime beverage tickets
- ▶ Invitation to quarterly President's breakfast
- ▶ Food & beer / Food & wine pairing events
- ▶ Annual legislative reception in Nashville
- ▶ Exclusive new industry/expansion announcements prior to general public
- ▶ Exclusive invitation to informational briefings held throughout the year

Please note these VIP benefits are reserved for the companies designated VIP representative(s).

2017 Tentative VIP Calendar

(Additional events will be added)

- Jan. 20 - Reception with American Cancer Society & Substance Solutions*
- Jan. 27 - Chamber Anniversary Celebration*
- Feb. - Food & Beer Pairing at The Casual Pint*
- March 7 - Legislative Reception in Nashville*
- March 9 - Blount Partnership President's Breakfast*
- May 16 - Reception at Blount Partnership courtyard*
- June 15 - Blount Partnership President's Breakfast*
- Aug. 3 - Pigs & Politics Legislative Day - 2 free drink tix*
- Aug. 22 - Primetime - 2 free drink tix*
- Sept. 14 - Reception at Taste of Blount*
- Sept. 14 - Blount Partnership President's Breakfast*
- Nov. - Best of Blount - 2 free drink tix*
- Dec. 6 - Blount Partnership Christmas Open House*

Classic Level - Tier 3

Annual Investment - \$1,500

Total Value - \$4,730

An investment at the Classic Level is recommended for businesses that are planning to build additional clients, customers, and relationships to other businesses.

The Classic Level includes all of the benefits of the Partner Level, PLUS these upgraded benefits.

Business Networking / Relationship Building / Business Visibility / Business Resources

- ▶ One VIP Membership
- ▶ Four voting representatives/contact names listed in membership directory and www.blountchamber.com
- ▶ Two location listings in membership directory and website
- ▶ One ticket to the Chamber's Anniversary Celebration
- ▶ Invitation to quarterly President's breakfast
- ▶ Inclusion of brochures in newcomer packets for one month
- ▶ Four complimentary uses of the Chamber board room (upon availability)
- ▶ Operation Thank You Sponsor



"We encourage all businesses to realize the tremendous value the Blount Chamber offers members to help grow their businesses and play a visible, meaningful role in this community."

~ Kevin Painter, LeConte Wealth Management

Visionary Level - Tier 4

Annual Investment - \$2,500

Total Value - \$8,940

An investment at the Visionary Level is for businesses and organizations to continue to strengthen their involvement in the community by ensuring high visibility and increased access to local and state leaders.

The Visionary Level includes all of the benefits of the Classic Level, PLUS these following upgraded benefits.

Business Networking / Relationship Building / Business Visibility / Business Resources

- ▶ Eight voting representatives/contact names listed in membership directory & www.blountchamber.com
- ▶ Three location listings in the membership directory and website
- ▶ Total of two VIP Memberships
- ▶ Two tickets to Chamber's Anniversary Celebration
- ▶ One company spotlight in the newsletter per year
- ▶ One month ad on monitors in Chamber and Townsend Visitor Center lobbies that see 140,000 visitors per year
- ▶ 50% discount on one month business display in Chamber lobby (over 2,000 visitors each month)



"I've had a long relationship with the Chamber. That's how you find out what's going on in the community. That's how you can meet people. I credit that with the Chamber."

~ Joy Bishop, Bishop Property Management

Executive Level - Tier 5

Annual Investment - \$3,250

Total Value - \$14,990

An investment at the Executive Level allows a business to increase their active engagement in programs, projects, events, and services that promote economic prosperity.

The Executive Level includes all of the benefits of the Visionary Level, PLUS these upgraded benefits.

Business Networking / Relationship Building / Business Visibility / Business Resources

- ▶ Ten voting representatives/contact names listed in the membership directory and website
- ▶ Four location listings in the membership directory and website
- ▶ Sponsorship opportunity voucher up to \$300
- ▶ Access to two email campaigns per year
- ▶ One month display in Chamber lobby (over 2,000 visitors each month)
- ▶ Three months ad on monitors in Chamber and Townsend Visitor Center lobbies that see 140,000 visitors per year
- ▶ Banner ad on www.BlountChamber.com homepage
- ▶ One video on monitors in Chamber and Townsend Visitor Center that see 140,000 visitors per year
- ▶ Unlimited 'Certificate of Origin' service
- ▶ Six complimentary uses of Chamber board & meeting rooms (upon availability)



"Membership in the Blount Chamber automatically conveys qualities that businesses want people to associate with them – like 'involved in the community,' 'committed to good business citizenship,' and 'focused on the County's future.'"

~ Mary Beth West, Mary Beth West Communications

Chairman Level - Tier 6

Annual Investment - \$5,000

Total Value - \$24,550

An investment at the Chairman Level recognizes leading supporters of the Chamber and serves as advisors to the Chamber Board of Directors.

The Chairman Level includes all of the benefits of the Executive Level, PLUS these upgraded benefits.

Business Networking / Relationship Building / Business Visibility / Business Resources

- ▶ Sponsorship opportunity voucher up to \$500
- ▶ Five location listings in the membership directory and website
- ▶ CEO or organization profiled in membership directory and website
- ▶ Three total VIP memberships
- ▶ Up to 12 contact names in the membership directory and www.blountchamber.com
- ▶ Six months ad on monitors in Chamber and Townsend Visitor Center lobbies that see 140,000 visitors per year
- ▶ Listing on banner in Chamber lobby (over 2,000 visitors each month)
- ▶ Four tickets to Chamber's Anniversary Celebration
- ▶ Two tickets to Best of Blount Awards, Taste of Blount, Pigs & Politics, Supervisor's Training Seminar



"The greatest reward of chamber membership has come through the creation of friendships that extend so much further than any business relationships could reach. At every turn I have been welcomed and asked to be a part of a growing, changing, vibrant successful team of winners."

~ Chris Soro, C2RL, Inc. Engineers

Presidential Level - Tier 7

Annual Investment - \$7,500

Total Value - \$37,140

An investment at the Presidential Level allows a business to be recognized as being indispensable to the success and viability of the Chamber and the community.

The Presidential Level includes all of the benefits of the Chairman Level, PLUS these upgraded benefits.

Business Networking / Relationship Building / Business Visibility / Business Resources

- ▶ Sponsorship opportunity voucher up to \$1,000
- ▶ Six location listings in the membership directory and website
- ▶ Three total email campaigns
- ▶ Logo in weekly Chamber email newsletter
- ▶ Logo in monthly ChamberLink printed in *The Daily Times*
- ▶ Four total VIP memberships
- ▶ Eight months ad on monitors in Chamber and Townsend Visitor Center lobbies that see 140,000 visitors per year
- ▶ Listing on banner in Chamber lobby (over 2,000 visitors each month)
- ▶ Inclusion of brochure in all newcomer packets
- ▶ 10 tickets to Chamber's Anniversary Celebration
- ▶ Four tickets to Best of Blount Awards, Taste of Blount, Pigs & Politics, Supervisor's Training



"Our Blount Chamber membership allows us numerous opportunities to connect and stay visible with business leaders, government officials and community volunteers throughout Blount County. At Blount

Memorial, it is our mission to improve the health and well-being of our community by working with others who share this vision, and we feel that our chamber membership is a valuable tool for achieving this goal."

~ Don Heinemann, Blount Memorial Hospital CEO

Premier Level - Tier 8

Annual Investment - \$12,000

Total Value - \$53,320

An investment at the Premier Level recognizes those significant companies as being successful champions of the Chamber and the community.

The Premier Level includes all of the benefits of the Presidential Level, PLUS these additional upgraded benefits.

Business Networking / Relationship Building / Business Visibility / Business Resources

- ▶ Five total VIP memberships
- ▶ Unlimited Blount County locations listed in the membership directory and website
- ▶ Sponsorship opportunity voucher up to \$2,500
- ▶ 12 months ad on monitors in Chamber and Townsend Visitor Center lobbies that see 140,000 visitors per year
- ▶ 10 tickets to the Chamber's Anniversary Celebration
- ▶ Six Tickets to Best of Blount Awards, Taste of Blount, Pigs & Politics, Supervisor's Training Seminar



"One of the reasons we urge all local businesses to join the Blount Chamber is for relationship-building opportunities, which help local businesses discover resources and solutions for success – and ultimately

help our community's quality of life as well."

~ Greg Wilson, First Tennessee Bank

Platinum Premier Level - Tier 9

Annual Investment - \$20,000

Total Value - \$75,110

An investment at the Platinum Premier Level recognizes a company's high level commitment to Blount County and its economic well being as well as utilizing the Chamber and its activities as an element of its overall marketing plan to the community.

The Platinum Premier Level includes all of the benefits of the Premier Level, PLUS these upgraded benefits.

Business Networking / Relationship Building / Business Visibility / Business Resources

- ▶ Business name on the Blount Partnership main and small board rooms
- ▶ Business name on outdoor gardenspot
- ▶ Logo presence on all VIP event marketing materials
- ▶ Logo presence on Chamber benefits brochure cover
- ▶ Testimonial source in Chamber marketing materials, website and social media
- ▶ Logo on lobby monitors at Blount Partnership facility and Townsend Visitor Center with an average of 140,000 visitors per year
- ▶ Name recognition on two park benches at the Blount Partnership entrance
- ▶ Ten board room rentals
- ▶ Annual job fair sponsor plus booth with more than 500 job seekers
- ▶ Six Hops in the Hills craft beer festival tickets
- ▶ Four parking passes to Townsend Spring/Fall Festivals
- ▶ Booth at Taste of Blount with an average attendance of 600



"Our community is very fortunate to have a chamber that is so proactive with respect to relationship building, economic and business development and exposure for members. Chamber membership is very valuable to Clayton; we rely on its advocacy for business and economic development."
~ David Jordan, Clayton

Online Membership

After deciding which tier is right for you and your business, you can sign up right away. Just enter the link below into your web browser and begin filling out the application. You can even pay your membership investment online. Don't forget, **the membership fee is 85% tax deductible**. Call our membership sales director Rachel Coffman at 865.266.0404

www.blountchamber.com/membership/application/

Membership Investment Schedule

Platinum Premier Level	\$20,000
Premier Level	\$12,000
Presidential Level	\$7,500
Chairman Level	\$5,000
Executive Level	\$3,250
Visionary Level	\$2,500
Classic Level	\$1,500
Partner Level	\$750

(Not available to businesses with more than 35 employees)

Business Level	\$350
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(Not available to businesses with more than 10 employees)

Event Sponsorship

Anniversary Celebration



The Blount Chamber Anniversary Celebration in January isn't your typical sit down dinner with a guest speaker. It's a break from the normal business meeting with a live band, cocktails and outstanding buffet. This signature event is a great opportunity to network and get the word out about your business with the business professionals of Blount County.

Premier Sponsor	\$10,000
Entertainment Sponsor	\$5,000
Silver Sponsor	\$2,500
Casino Sponsor	\$1,000
Friends Sponsor	\$250



Taste of Blount



The 16th annual Taste of Blount in September brings together some of the best savory favorites from local restaurants, caterers and gourmet grocers in a casual outdoor setting with a live performance by a local band. In addition, awards are presented for best overall, entrée, appetizer, sandwich, beverage, dessert and presentation.

Premier Sponsor	\$1,500
Silver Sponsor	\$500
Friends Sponsor	\$300



Best of Blount Awards



The Best of Blount Awards in November focus on the Blount County community as a whole. Hosted by the Blount Partnership, the Best of Blount celebrates those individuals and businesses that give their time and resources to make our county such a great place. Awards are presented in five categories: Business of the Year, Philanthropist of the Year, Community Impact Award, Bright Future Award and Tourism Award.

Entertainment Sponsor	\$5,000
Platinum Sponsor	\$2,500
Gold Sponsor	\$1,000
Silver Sponsor	\$500



Pigs and Politics Legislative Day



The sixth annual Pigs & Politics Legislative Day in August is a great opportunity for the public to visit with elected officials and candidates as they mingle in a summer setting. There are no speeches; just a lot of BBQ and a live performance by a local band. Elected officials will be serving BBQ while collecting "tips" for their respective non-profit organizations.

Premier Sponsor	\$1,000
Silver Sponsor	\$500
Band Sponsor	\$300



Event Sponsorship

Townsend Spring Festival Townsend Fall Heritage Festival



Bring your lawn chair and enjoy genuine bluegrass music, arts and crafts, food, and spring festivities for the entire family

at the 26th annual Townsend Spring Festival at the Visitor's Center which takes place in May. The Townsend Fall Heritage Festival is held in September.

- Premier Sponsor** \$1,000
- Silver Sponsor** \$500
- Friends Sponsor** \$300
- Jammer's Tent Sponsor** \$150
- In-Kind Contribution**



Hops in the Hills Craft Brew Festival



Hops in the Hills is coming to downtown Maryville, June 22-24. The yearly craft beer

fest showcases the area's finest artisan brews while celebrating the science and agriculture of the region. Several local and regional craft breweries will pour award-winning ales and lagers during the two-day festival.

- Mash Sponsor** \$2,500
- Yeast Sponsor** \$1,000
- Fermentation Sponsor**..... \$500



Job Fair

Take advantage of our annual job fair on April 21 which draws employers and job seekers from the surrounding area for one day to fill open positions.

County-Wide Career Fair

A county-wide career fair will be held for rising high school freshmen in late fall to give them a heads up on career opportunities.

- Premier Sponsor** \$1,000
- Silver Sponsor** \$500



Coffee Club

Networking at the monthly Coffee Club is a great way to start your day. It is held at a Chamber member's place of business the fourth Thursday each month. Hosting opportunities are available for **2018**.

- Host**..... \$400



Afternoon Mixer

Another networking opportunity is the afternoon mixers which are held quarterly. These events are a great way to wind down at a Chamber member's place of business. Hosting opportunities are available for **2018**.

- Host**..... \$400



Event Sponsorship

Chamber Social

The Chamber Social is an opportunity for the membership to meet and greet new members who joined within the past year. Hosting opportunities are available for **2018**.

Host..... \$400



Operation Thank You

Promote your business through Operation Thank You which takes place in February. Your sponsorship goes on the the Chamber member information packets that are personally delivered by Chamber members, the Chamber staff and Board of Directors during this three-day event.

Host..... \$200



HR Supervisor's Training

This half-day information session is geared towards human resource managers who need updates on changes in employment laws, conflict management, workplace harassment, discrimination and many other relevant topics.

Sponsor..... \$200



Primetime

This is your best opportunity to meet many Blount County Chamber members from all sectors of the community in one location. Come network and meet new people in the business community! Join over 300 business representatives at the largest networking event in Blount County.

Sponsor..... \$500



Legislative & Transportation Briefings

Be part of as many as a dozen local, state, federal and transportation briefings throughout the year. This includes logo recognition on all communications regarding public policy, business regulations and timely information from our legislators sent to the membership and signage at the briefings held at the Chamber board room. Sponsor opportunities are available for **2018**.

Sponsor..... \$1,000



À la carte Options

In addition to the many promotional options and benefits that go along with the tiers, the Blount Partnership offers all an à la carte option

- Grand opening/Ribbon cutting package..... \$350**
- Monthly newcomer's list\$180 per year**
- Chamber email campaign \$200 per campaign**
- Newcomer packet insert . \$350 for six months / \$700 per year**
- Weekly newsletter sponsor..... \$50 per week**
- Chamberlink sponsor \$200 per month**
- Certificates of Origin \$10 per stamp for members**
-\$20 per stamp for non-members**
- Chamber Lobby Advertising..... \$300 per month**

Membership Application

MEMBERSHIP LISTING (as you want your listing to appear in the online Membership Directory)

May we print information on this form? Yes No

Firm Name: _____

Primary Contact (Mr. Ms. Mrs. Dr.): _____ Title: _____

Mailing Address: _____

Street Address (if different from above): _____

Phone: _____ Email: _____ Website: _____

Facebook: _____ Twitter: _____ LinkedIn: _____

Number of full-time employees: _____ Number of part-time employees: _____

Description of Business for Online Directory Listing: _____

Additional Contact (All of your employees are members of the Chamber of Commerce)

Name: _____ Title: _____ Email: _____

Name: _____ Title: _____ Email: _____

Name: _____ Title: _____ Email: _____

Minority Ownership: Yes No

Female Ownership: Yes No

Veteran Ownership: Yes No

Disability Ownership: Yes No

Terms & Conditions

The undersigned hereby unites with others in underwriting a PLAN OF ACTION for the Chamber of Commerce and agrees to pay the sum of \$_____ dollars annually. This investment entitles the firm named on the first page to full membership in the Chamber of Commerce with all attendant services and benefits, when accepted by the Board of Directors. Your Chamber investment is 85% tax deductible as an ordinary and necessary business expense. My company gives permission for any and all use of my company name, employee(s) name(s), recognition in publications and photographs, in the news media, Chamber publications, collateral material, and on the Blount Partnership website, in regard to any or all Blount Partnership events and programs. My company also gives the Partnership permission to communicate with my contacts by fax and email (PLEASE NOTE: The Partnership DOES NOT rent or sell member emails and you may change your email options at any time) and to publish email, phone and fax numbers in Partnership publications and/or on the partnership website. Annual rate is subject to yearly adjustment. Dues are renewed automatically on an annual basis unless cancelled in writing.

Signature: _____

METHOD OF PAYMENT (check one): Cash Check Charge

Make checks payable to: Blount County Chamber of Commerce

Credit Card

Name (as it appears on card) _____

Account Number: _____ Expiration Date: _____

CCID: _____ Card Zip Code: _____

Billing Address (if different than above): _____

Signature: _____

Mail to: Blount County Chamber of Commerce, 201 S. Washington St., Maryville, TN 37804

Fax: 865.984.1386



Blount Partnership

Chamber of Commerce

Calendar

January

- 5 Afternoon Mixer - PCS
- 9 Women in Business
- 19 TSBDC Workshop - Growth Wheel Planning
- 26 Coffee Club - Regions Bank - Midland Branch
- 27 Soft Skills Workshop - Tips for Public Speaking
- 27 97th Chamber Annual Celebration

February

- 1 HR Focus Group - Multi-Generational Leadership Training
- 8 Chamber Ambassador's
- 16 TSBDC - Business Start Up Seminar
- 21-23 Operation Thank You Delivery
- 23 Coffee Club - sponsored by Blount Memorial Hospital, Held at The Center for Dermatology and Plastic Surgery at Springbrook
- 24 State Legislative Briefing
- 24 Soft Skills Workshop - Hiring Good Employees

March

- 10 Death by Powerpoint
- 14 Constant Contact Seminar - Grow Your Business Using Email and Social Media
- 15 Chamber Ambassador's
- 16 TSBDC Workshop - Effective Use of Quick Book
- 20 Women in Business
- 21 Network Training Class
- 24 Soft Skills Workshop - Motivation and Burnout
- 30 Coffee Club - Alcoa Chiropractic
- 30 How to Maximize Membership
- 31 College Presidents Briefing

April

- 13 HR Focus Group - Building an Accountability Culture
- 13 Afternoon Mixer - Windy City Grille
- 19 Glen Shepard Seminar
- 19 Chamber Ambassador's
- 20 TSBDC - Business Start Up Seminar
- 21 Job Fair
- 26 TSBDC Workshop - Business Financial Management
- 27 Coffee Club - Trinity Dental Clinic
- 28 Soft Skills Workshop - Time Management

May

- 5-6 Townsend Spring Festival
- 9 Blount County Tourism Day
- 9 How to Maximize Membership
- 9 Chamber Social - Schriver's Co.
- 15 Women in Business
- 17 Chamber Ambassador's
- 18 Economic Briefing Update
- 18 TSBDC Workshop - Growth Wheel Planning
- 19 Soft Skills Workshop - Managing Change in Workplace
- 25 Coffee Club - Blackwood Insurance

June

- 9 City of Maryville Briefing
- 14 Constant Contact Seminar - Power of the Inbox
- 15 TSBDC - Business Start Up Seminar
- 21 Chamber Ambassador's
- 21 TSBDC Workshop - The Marketing Mix
- 23-24 Summer on Broadway

- 24 Hops in the Hills
- 29 Coffee Club - Champion Physical Therapy

July

- 12 HR Focus Group - Giving & Receiving Feedback
- 13 How to Maximize Membership
- 13 Afternoon Mixer - Dancing Bear Lodge
- 17 Women in Business
- 19 Chamber Ambassador's
- 20 TSBDC Workshop - Growth Wheel Planning
- 27 Coffee Club - PCS

August

- 3 Pigs & Politics
- 16 Chamber Ambassador's
- 17 TSBDC - Business Start Up Seminar
- 18 City of Alcoa Briefing
- 22 Primetime
- 31 Coffee Club - Century 21 Real Estate
- 31 SBA Workshop - Financing Your Business

September

- 5 Network Training Class
- 8 Supervisors Training Seminar
- 12 How to Maximize Membership
- 12 Chamber Social - Contract Furniture Alliance
- 14 Taste of Blount
- 15 Superintendents Briefing
- 18 Women in Business
- 19 Constant Contact Seminar - Drive New business With Social Media
- 20 Chamber Ambassador's
- 21 TSBDC Workshop - Growth Wheel Planning
- 28 Coffee Club - Elliott's Boots
- 29-30 Townsend Fall Festival

October

- 18 Chamber Ambassador's
- 19 Afternoon Mixer - Quality Financial Concepts
- 19 TSBDC - Business Start Up Seminar
- 25 HR Focus Group - Workplace Social Media Policies
- 26 Coffee Club - Glenstone Galleries

November

- 4 Grains & Grits Festival
- 9 Best of Blount Awards
- 15 Chamber Ambassador's
- 16 Coffee Club - AAA of East Tennessee
- 16 TSBDC Workshop - Growth Wheel Planning
- 20 Women in Business
- 25 Small Business Saturday

December

- 6 Blount Partnership Christmas Open House
- 12 Constant Contact Seminar - Build Your Marketing Toolkit

*Dates and times subject to change

For more event information and registration, log on to <http://blountpartnership.chambermaster.com/events/>